

## Media Release

### AGRIBUSINESS EXPORTER OF THE YEAR – WESTEND ESTATE WINES

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**Friday 29 October 2010**

Westend Estate Wines, a leading regional NSW winery has last night taken the title of Best Agribusiness of the Year at an Exports Awards night in Sydney.

The Premier's NSW Export Awards showcases a number of regional NSW businesses which have continued to keep their focus on export growth and also helped Sydney Ports achieve a record ninth consecutive year of container trade growth.

"Sydney Ports Corporation is pleased to continue sponsoring the Australian Institute of Export "*Agribusiness*" award," Sydney Ports Senior Manager Marketing Jason McGregor said.

"I would like to congratulate Riverina based Westend Estate Wines on their fine achievements as one of the state's leading wine producers and exporters.

"Wine exports out of NSW continue to grow, in the first quarter of the 2010/11 financial year NSW wine exports are up 28% on the same period last year.

The "Agribusiness Award" is one of 18 categories including regional exporters and small businesses as part of the annual Premier's NSW Export Awards. It is given for outstanding export achievement in the field of agricultural products, services or technology, including processed foods and beverages, and the forestry, fisheries and fibres industries.

Sydney Ports Corporation's sponsorship of the award builds on the valuable partnership Sydney Ports has developed with the State's top exporters.

Other finalists in the 2010 Agribusiness Award included:

- Atron Enterprises;
- Cordina Chicken Farms;
- McWilliams Wines Group;
- Last year's Agribusiness winner Namoi Cotton Co-operative; and
- Seafarm.

Peter Mace, General Manager of the Australian Institute of Export, who manage the Premier's NSW Export Awards commented "We are delighted to see the strong level of entries for the Agribusiness category in 2010, and congratulate Westend Estate Wines, a very deserving winner.

"We also value the strong support of Sydney Ports Corporation for these prestigious export awards through their sponsorship of the Agribusiness category," Mr Mace said.

Mr McGregor said full container exports for financial year 2009/10 reached a new record of

442,600 TEUs, despite the strong Australian Dollar.

“The higher exports of cereals, cotton, non-ferrous metals and paper products have been the primary drivers of the growth. Countries such as China, New Zealand, Japan and the United States continue to be the main consumers of these local products.

“In the 2009/10 financial year, total containers – measured in TEUs – transferred through Port Botany increased by 8 per cent to reach a record 1.928 million TEUs.

Mr McGregor said Sydney Ports is investing in new infrastructure that will facilitate increased efficiencies in the supply chain – all of which will benefit businesses in regional NSW who are exporting out of Port Botany.

“The development of a Third Container Terminal, once operational, will significantly boost capacity for exporters and importers. Construction of this massive project is on track and over \$168 million will be invested on the project in the 2010/11 financial year.

**TOP 15 NSW AGRIBUSINESS EXPORTS EXPORTED OUT OF PORT BOTANY 2009/10**

	<b>FY 09/10</b>
Wheat	20,198
Cereal Prep'S Nes.	20,179
Wood, timber and cork	18,242
Meat and meat preparations	13,425
Food Preparations- Other	11,146
Cotton	10,217
Vegetables & Legumes	9,671
Pet Food (Dog Or Cat Food)	9,540
Wool	6,119
Dairy products and eggs	4,641
Hides, skins and fur skins, raw	3,065
Oil seeds, oil nuts and oil kernels	2,250
Wine & Sparkling Wine	1,988
Fish, crustaceans and molluscs, and preparations thereof	1,262
Cereals, Unmilled, Nes.	788

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